

Professional Profile

I have spent the last two years working in the United States and Libya, North Africa as the Project Manager and Senior Network Engineer for a US-based company. I assembled, trained, and led a team of network, server, and programming engineers on two separate international projects and was responsible for running the company while deployed in-country. My duties involve being the chief network engineer, managing international logistics, interfacing with multi-lingual clientele, and making sure the projects flowed smoothly and remained both on-time and under-budget. Deployment was from one to four months continuous before returning home to the US for preparation of the next phase.

As the company was launching with few initial staff, it was my job to perform the following duties as well as training eventual replacements for the duties below:

- Multi-Phase Project Management
- Project and Employee Expenses
- Fiber /Copper Network Engineer
- Fiber / Copper Network Design
- CCTV/IP Security System Design
- Office Management
- Travel & Visa Arrangements
- Project Cost Benefit Analysis
- Liason with Libyan Assets in-country
- Hire/Train Libyan, Egyptian Locals

Objective

I am now looking to progress into a senior management or field position within the IT sector. I am therefore interested to find a new and suitably challenging role within a market-leading organisation.

Career Summary

Applied Technologies, Raleigh, NC

January, 2006 – Present

Project Manager/Network Engineer

Achievements:

- Successfully restructured overseas logistics and staffing to complete my first project, where three prior Project Managers had failed.
- Designed and implemented four regional data centers in Libya for the government electric company and implemented automated billing for the country's electrical subscribers.
- Designed the accepted national wireless internet plan for 452 hotels in Libya.
- Managed day-to-day operations both in the USA and abroad for the company.

Responsibilities:

- Ensure standards compliance for all networks & data centers (TIA, EIA, ISO, British Standards, etc)
 - Coordinate logistics of parts and personnel before and during deployment.
 - Implemented an inventory control system to ascertain the usage throughout a project.
 - Design and oversee all new projects and insure their viability vs. other solutions.
 - Maintain the integrity of our United States company in foreign lands.
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Computer Techs, Inc. / CCT Wholesale, Inc. / Epoch East, Greenville, NC
January 11, 2004 - January, 2006

Operations Manager of All 3 Corporately Owned Subsidiaries

Achievements:

- Expanded the staff from 1 employee to 14 employees in 22 months.
- Implemented and maintained accounting/bookkeeping/payroll systems for all three companies.
- Managed all customer and vendor relations
- Managed day-to-day operations to help achieve over \$500,000.00 in service-based and wholesale internet sales.
- Built the company into a national distribution center for a Taiwan-based manufacturer of Wireless equipment.
- Designed and implemented the Internet sales revenue stream that now processes sales internationally through eBay and our portal web site.

Responsibilities:

- Oversee proper payroll and taxation procedures for S-Corporation.
- Managed business/investment relations for CEO.
- Hired & trained the entire staff and all the managers.
- Trained all the field sales representatives and installers.
- Manage all finance company contracts and negotiations for contract funding.
- Facilitated the take-over of a competitor company as well as their warehouse and customer base, expanding our business into two new revenue markets.

Carolina Distribution & Development, Winterville, NC
December 4, 2002 – December 31, 2003

Operations Manager

Achievements:

- Developed and Actualized Business Plan to make new company solvent.
- Developed and Maintained Accounting/Bookkeeping/Payroll for 100+ employees/contractors.
- Managed Vendors and Customer Service Issues.
- Managed day-to-day operations to help achieve over \$350,000.00 in retail and internet sales.

Responsibilities:

- Oversee proper payroll and taxation procedures for S-Corporation.
 - Managed business/investment relations for CEO.
 - Hired & trained office and telemarketing staff/managers.
 - Trained field sales representatives.
 - Manage all finance company contracts and negotiations for contract funding.
 - Maintain overall integrity of the company as well as ensuring customer satisfaction.
 - Developed and operated internet sales program to generate revenue from customer trade-ins.
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Education

East Carolina University, Greenville, NC

Computer Science Degree

Attended 2 years and left to take job offer in the field for which I was studying.

References

Professional or personal references available upon request.

Computer Experience

I have been working with computer hardware, software, graphic design, and web programming since 1996. I have a very good talent for picking up new software very quickly and adapting it to the need required by a particular project. I have administrator/expert level experience with most all current document and operating system platforms. A full list of skill-sets can be provided if required.

Computer Software / Internet Related Specialties

I have advanced / expert level experience with the following programs and concepts:

Networking:

- Setup/Troubleshooting Peer-To-Peer/Client Server LAN networks.
- Residential/Corporate LAN Consulting, network upgrades.
- TCP/IP , VoIP Networking
- Email server configuration
- HTTP Server configuration, Apache, IIS.
- Static Network Peripheral Installation.

Software:

- All Microsoft Office Application from Office 95-2007. (Including Word, Excel, Access, Power Point, Publisher, Outlook, Visio, Project, Front Page, etc.)
 - Adobe Systems Applications, including, Photoshop 4.0-CS3, Page Maker through version 6.5, Illustrator, Premiere, Acrobat Writer/Reader, etc.)
 - Web Design Software including, NetObjects Fusion, Dreamweaver, Flash, Hand Coding, Front Page, and others.
 - Tax/Accounting Platforms including Quick Books 99-2008, Quicken, and Peachtree Accounting.
 - Corel & Lotus Office/Graphics Suites.
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